



Technical Sales Engineer

Prince Edward Island

Our client, a custom stainless-steel manufacturer in Prince Edward Island, is seeking a Technical Sales Engineer to join their growing team.

As a member of the Sales and Proposals team you will be reporting to the Technical Sales Manager. You will be responsible for fostering and maintaining professional working relationships with clients, key stakeholders, suppliers, sub-contractors and staff. With superb communication skills with sales and client contacts you will probe, listen and document to understand the clients needs. You will be responsible for preparing complete cost estimates for projects, professional proposals and review bid packages. Once the project is awarded you will liaise with Project Managers to ensure a smooth hand-off from proposal phase to design and manufacture.

As the successful candidate, you have between 2 to 5 years of experience in mechanical design and project estimation with post secondary education in mechanical engineering or mechanical design. You will have experience in writing proposals and are able to interpret engineering drawings. You are someone who understands estimating techniques, cost control and material pricing.

This is an exciting opportunity for someone who is looking for their next challenge and wants to be part of a growing team. To learn more about this opportunity please contact Erika Hildebrand via erika@venor.ca or 902.405.8845.